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## Numerical Economy and New Industrial Firm Power



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#### Abstract

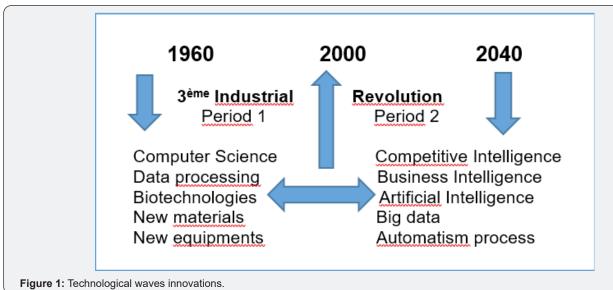
Numerical economy put in a prominent place the fact that the digital revolution imposes a new model in consumption and production. The whole ecosystem is modified by the development of Internet, networks, big data, information flows, connected objects and applied services. The firms are adopting monopolistic and oligopolistic strategies that converge towards a new model.

Keywords: Numerical; Innovation; Organization; Model; Industries; Firms

#### Introduction

Using the expression « numerical economy », we want to speak about the New Technologies of Information and Communication (NTIC) and the firms with their activities in the framework of networks, connected things and electronic devices. These activities mobilize so much data's and materials. With the computers, we organize a lot of knowledges, and for the treatment, the stocking

and the communication processes and methods of information. The aim of this short paper is to open a discuss on the new industrial firms' power and the emerging of a new model in the framework of industrial organization. Following future studies on this topic could provide other analyses [1]. Our purposes present two points: the industrial power and the new model (Figure 1).



#### The new power of firms

Movie industry and Television networks in the United States [2], Europe and Asia-Pacific constitute the context where the firms are actives and illustrate permanently strategic alliances on technological of information and communication. Industrial crisis in the framework of cinema and television have launched technic and technological breakings because of the taking control of the

technological firms. The years 1980, 1990 and 2000, are marked by concentration dynamics of the networks in Europe, the Majors in USA and Asia-Pacific [3-7].

## Control on goods and markets presents various explanations:

a) Technological evolution with numerical and digital system.

- b) Deregulation leading the end on natural monopolistic behaviors for network exploitations and televisions services.
- c) Transformation on the concurrence context and diversifying accentuated towards multimedia markets. We observe a movement of revival for the electronic industry.
- d) A great trend of adaptation for the firms because of an economic situation marked by the attention of the consumers on the multimedia markets.

In fact, the economic actors come from different sectors: network infrastructure, data processing, audiovisual, cinema, marketing distribution and advertising. The firms concerned control programs, network of diffusion like syndication, broadcasting and others. Phenomenon of globalization, expanding of culture consumption, information, advertising, communication, express the market power. Firms, the greatest are appeared by controlling equipment and new using of the web. On illustration in the music framework, that's the case of iTunes, Apple Music, YouTube, YouTube Music, where the great firms of Internet are organizing market dynamics [7-10].

Table 1: Data's OCDE compiled by Bertrand Panhuys and Paul Roselé Chim BETA EMADD BIO MINEA EA 7485 (2018).

Firms GAFAM	Amount Md USD	Amount Md€	
Google	689,3	585,2	
Apple	807,1	685,2	
Facebook	508,2	431,4	
Amazon	472,2	400,9	
Microsoft	607,0	515,3	
Total	3083,8	2618,0	

Success of these world leader firms come from their capacities for offering to the users' applications and material equipment's like computer hardware. The works of Kelly [8], Shapiro and Varian [11] show the fact that the consumers are situated in a

system very different of this of classical economy. Electronic shopping and others are in the framework of great forces, they're constraints. Users are sealed off within possibilities for changing technologies easy. World market is oligopolistic with firms, they have capacities to lead norms, standard functions constituting market power (Tables 1 & 2).

**Table 2:** Datas OCDE compiled par Bertrand Panhuys and Paul Roselé Chim BETA EMADD BIO MINEA EA 7485 (2018).

Countries Europe/ South America	Amount Md USD	Amount Md€
Columbia	688,8	584,8
Holland	873,4	741,5
Belgium	526,4	446,9
Sweden	490,3	416,2
Switzerland	533,6	453,0
Total	3112,5	2642,4
Brazil	3141,3	2666,9
France	2773,9	2355,0

#### The New Model

Technology is a factor of breaking, destabilizing and changing movement [12,13]. In fact, these great industrial organization are very different in the world market because of their financial weight, numerous interests, the size of production site and distribution, website and political, economic, law sphere of influence in the states. During the year 2016, the sector of technologies exceeds this of finance when we examine the yearly classification PwC of the 100 first world quotation by stock exchange transactions. The value is appreciated by the NASDAQ. The GAFAM have the first places. The firms of the USA are overall the most dynamics with high values at the world level. It represents % of the 100 first firms before China and Hong Kong firms (11%), United Kingdom (7%), Germany (5%), Japan (4%) and France (4%) [14-19].

### Observation

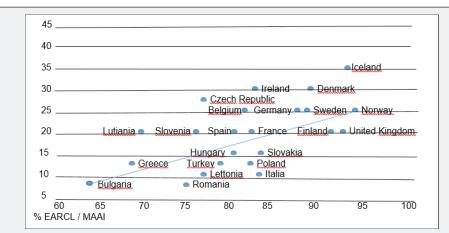


Figure 2: Access and usings by households and entreprises, 2016.

EARCL: % entreprises with demand on line.

MAAI: Households with access to Internet.

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Apple stock exchange transactions and quotations are inferiors to the production of Holland, this of Microsoft is comparable with this of Columbia, and exceed this of Switzerland. The GAFAM financial weight exceed also richness created by France. It has the same level that this of a new industrial country like Brazil. In the Internet economy, USA cover 72% of the 50 first world sites of production, China represents 16%. The European firms have their intelligence competence in the technological and strategic market where numerical using are highs (Airbus, Safran, Thales, Rolls Royce, Zodiac, Launcher industry in French Guyana) [20]. The new rules of firms are competence, intelligence and competition. Transformation by innovation modifies the organization models and the new approaches of distribution. Numerical economy imposes some new methods of consumption based on the new giants of the Net (Figure 2).

### Conclusion

Numerical economy and firms' power are linked. The consumer behaviors for the products of the new technologies of information and communication modify dynamics of growth in the industrial countries. Firms are permanently developing technological strategic alliances. Great networks appear. That's the case of the GAFAM enterprises with a new identity. We must remember the slogan of the Majors « That's entertainment », a kind of industrial eternity, strategic technologic alliances forever. So, the states integrate numerical economy and the new industrial firms' dynamics (Google, Facebook, Amazon, Apple, Airbnb, Microsoft, Samsung) with adaptations of long run.

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